### **Brand Perception**

What did people say and remember?



#### **Sales and Growth**

Leads, conversions, demos and renewals.



## **Networking ROI**

New contacts, partnerships and referrals.

# **Engagement**

Social mentions, questions asked.



#### **Team Culture**

Internal morale, visibility and recruitment.



# The Right **Audience**

Quality over quantity. Track who showed up.



# **7 WAYS TO MEASURE EVENT ROI**





## Follow-up Wins

Post-event emails, replays and bookings.